

#10/1003623  
Lounsbury  
PATENT  
7-23-03

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicant: Adam Thier Group Art Unit: 3623  
Serial No.: 09/575,599 Examiner: Andre D Boyce  
Filed: May 22, 2000 Docket No.: 1021-001US01  
Title: REVENUE FORECASTING AND SALES FORCE MANAGEMENT  
USING STATISTICAL ANALYSIS

CERTIFICATE UNDER 37 CFR 1.8: I hereby certify that this correspondence is being deposited with the United States  
Post Service as First Class Mail, in an envelope addressed to: Commissioner for Patents, Alexandria, VA 22313-1450 on  
July 10, 2003.

By: Angela Watson  
Name: Angela Watson

**INFORMATION DISCLOSURE STATEMENT**

Commissioner for Patents  
Alexandria, VA 22313-1450

Dear Sir:

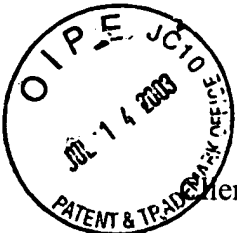
Applicant submits the reference listed on the attached form PTO-1449, a copy of which is enclosed. This Information Disclosure Statement is being filed after a first Office Action on the merits but before the Notice of Allowance or Final Rejection. Please charge the fee set forth in §1.17(p) to Deposit Account No. 50-1778.

Respectfully submitted,

Date: July 10, 2003

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By: Kent J. Sieffert  
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Patent Matter # 1021-0014807

**INFORMATION DISCLOSURE STATEMENT (IDS)**

**Mailing order:**

Attorney   Paralegal

- |                                     |                                     |  |
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**GROUP 3600**

**Administrative:**

- ☒ Second Attorney Review Complete
- ☐ Enter date mailed on CPI, enter follow-up for (i.e., 2 weeks) for return postcard
- ☐ Enter in PTO Outgoing notebook
- ☐ Make two files on the J drive: "Information Disclosure Statement-as filed" and "PTO-1449-as filed" and set the permissions on the file to Read Only
- ☐ Prepare reporting letter

Paralegal AW

Attorney \_\_\_\_\_

Second Attorney [Signature]

Date 7-10-03